#### **DH International Computer Services**

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Managed IT Services Provider

# DH INTERNAT

"We have clients in several locations throughout the United States. Teaming up with Vembu has been a step in the right direction towards growing and providing a secured backup service to them."



# Challenges

To effectively replace outdated backup technologies with advanced secure offsite data backup.

# Solution

Vembu Service Provider Edition

# **Benefits**

Cost effective backup solution Utilizes minimal resources. Simple licensing Comprehensive alert notifications Reliable reporting of customer backup schedules

# What were the challenges that you were faced with before using Vembu's Backup & DR Solution?

We were looking out for a solution that could effectively replace outdated backup technologies with advanced secure offsite data backup. A backup software which also had detailed email notification for all success and critical issues.

# What led DH International to choose Vembu

#### for online backup requirements?

We just looked around at a lot of online backup software and finally decided to go with Vembu's Backup & DR solution as it perfectly fits in to all our needs. It's very cost effective and more importantly and used a very small memory footprint. The licensing model is simple and catered towards the need of Managed Service Providers like us.

# How smooth was your installation process?

We have installed Vembu's Backup & DR solution on several user systems. It has been quick to install saving our tech staff hours.

# What are your future plans for managed backups?

Currently, we backup customers' critical servers and workstations on a daily/weekly basis. We have Vembu's Backup & DR solution deployed on some of our business clients and we wish to further grow with Vembu and expand it across all our clients in the United States.

### Overview

DH International is a complete IT solution provider with its Headquarters in the Seattle, Washington area. It has teamed up with Vembu Technologies to offer Managed Online Backup Service to its customers.

# **Company Profile**

Since 1997, DH International has been in the IT world providing solutions completely focused on client requirements. They provide varied onsite and remote services to its clients who are home users to small and medium enterprises.

DH International offers IT services that include hosting, web designing, and PC support.

# About Vembu

Vembu is a leading provider of a portfolio of software products and cloud services to small and medium businesses for more than a decade. Vembu's vision is to make software and cloud services very affordable for the hundreds & thousands of small and medium businesses worldwide.

Vembu BDR Suite is designed to enable Managed Service Providers (MSPs), Cloud Service Providers (CSPs) and other Service Providers (ISPs and Hosting Providers) to provide backup and DR services to their clients at an affordable cost.

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